**BROCHURE** 

1Staff Staffing Software Powered by Microsoft

1Staff.com

Microsoft Partner

# Microsoft Al Powered Staffing Software.

Staff Smarter. One Platform. Unlimited Potential.

The only end-to-end Microsoft Dynamics 365 staffing solution for complex staffing organization.

1Staff is staffing software built on Microsoft Dynamics 365. Unify sales, talent, compliance, and billing on a Microsoft-native platform with built-in AI, automation, and assignment-level insight as you transact.

Revolutionizing Staffing Operations with Microsoft Dynamics 365.





## Why Choose 1Staff?

## **Unify. Automate. Grow.**

## **End-to-End Staffing, Powered by Microsoft**

1Staff brings every stage of the staffing process together on Microsoft Dynamics 365, giving you a truly unified platform.

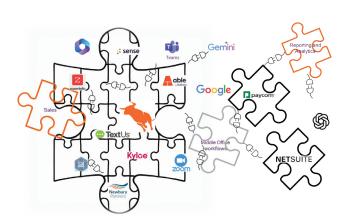


One connected data model. Instant visibility into assignment-level margins. All at your fingertips with Microsoft Copilot and 1Staff Copilots. Seamless automation from sales through payroll - without the need for middleware.

## Fragmented Vendor Tech Stack or a Unified Platform?

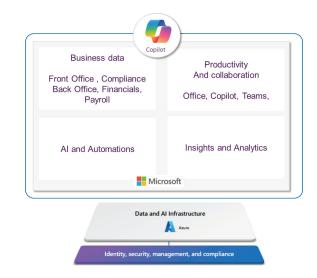
## What we see in the market:

Many and or disconnected systems



#### **Future State:**

Unified platform with seamless data flow



Harness Microsoft Copilot and 1Staff's Al guidance to accelerate hiring, reduce admin, and put more people in jobs faster.

## Unified When You're Ready.

## Composable By Design.

With 1Staff, you get the only truly unified Microsoft staffing platform. Native to Dynamics 365, it connects every part of your business - from candidate sourcing and onboarding through pay/bill and financials - so your people work smarter with a single source of truth.

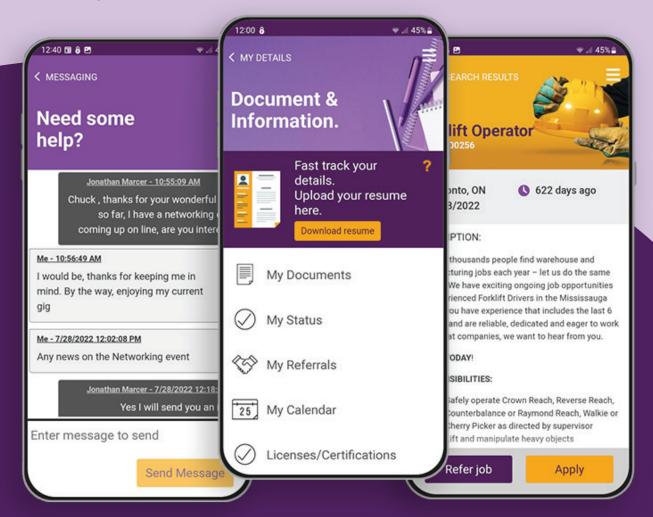
## Did you know?

1Staff already drives efficiency for many ATS vendors, proving our ability to integrate and extend value no matter your stack.

#### Not ready to replace everything today? No problem.

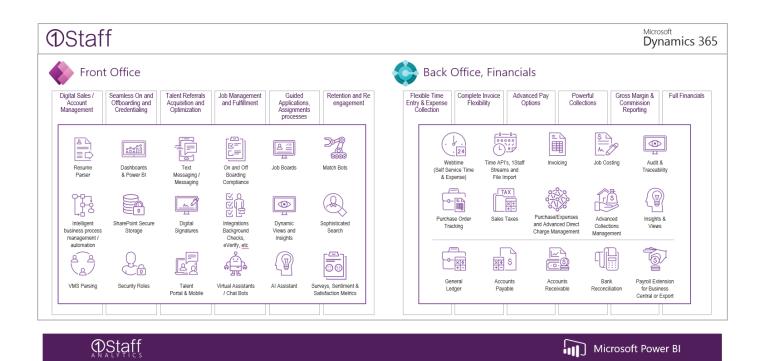
1Staff is composable by design:

- Front Office first: Leverage 1Staff's world-class Sales,
  Recruiting, and Compliance tools with your incumbent back office.
- Back Office first: Modernize pay/bill, payroll, and financials with Dynamics 365 Business Central while keeping your existing ATS.
- Grow into Unified: When you're ready, go full Microsoftnative for maximum efficiency, Al innovation, and unlimited scalability.



## 1Staff 365.

## Helping our customers achieve more with technology.





## Your System, Your Way...

You can choose to implement the full suite of functionality, or the Front Office or Back Office independently and integrate them to your existing systems.

## What We Offer.

## A full end-to-end staffing solution.

Specifically designed for staffing agencies, 1Staff provides a full front to back office staffing solution. We understand there are no two staffing firms that are exactly alike, which is why 1Staff is configurable for your unique needs.

## FRONT OFFICE

#### WORLD CLASS DIGITAL SALES AND MARKETING

Implement a unified platform for your organization with Microsoft's suit of business applications including Sales and Marketing. With Microsoft Dynamics 365, you'll have the only portfolio of intelligent business applications that empowers everyone to deliver operational excellence and create a more engaging customer experience.

#### **CANDIDATE & CUSTOMER SOURCING**

From resume parsing to candidate search, 1Staff powered by Microsoft Dynamics 365 has the tools needed for your salespeople and recruiters to save time and be more efficient.

#### **FULL MOBILITY, OUTLOOK AND MICROSOFT TEAMS**

1Staff can be accessed on a browser, inside Outlook or Microsoft Teams. For those on-the-go, 1Staff offers full mobility for all roles including your talent.

#### **CONFIGURATION**

Not only can you rename fields and redesign forms, you can add entirely new fields and related data forms, build new flows and automations without custom programming.

#### **ADAPTABILITY**

By combining the power of 1Staff Staffing Software with Microsoft Dynamics 365, you get a powerful system to grow with your business and change as fast as your customers change.

## **BACK OFFICE**

#### **FULLY INTEGRATED FINANCIALS**

The fully integrated cloud ERP Financials including accounts receivable, accounts payable, general ledger, financial reporting and more.

#### **FLEXIBLE TIME & EXPENSE ENTRY OPTIONS**

1Staff can process large volumes of transactions quickly and provides total flexibility over pay types by job, multiple units of time, and entry by piece/unit. Employees can also attach receipts

#### **ADVANCED PAY/BILL SYSTEM**

1Staff features streamlined pat/bill processing allowing you to operate at scale across employees and contracting talent. We will also find you the payroll processing option that best suits your business no matter where in the world you're located.

#### **COMPLETE INVOICE FLEXIBILITY**

Invoice thousands of clients electronically with a push of a button. Ensure even the most demanding requirements are met with client defined week-ending dates, unlimited invoice frequencies and formats as well as flexibility invoice layouts & design.

Our knowledge of the staffing industry helps your business achieve more from your Business Intelligence and Corporate Performance strategy. With 1Staff Analytics, Microsoft Power BI and 1Staff Planning we will integrate your operational and financial planning and analysis perspectives and give you a complete view of performance, now and future, driving your growth and acquisition strategies.

## For more information.

+1 701 235 2363 1Staff.com

1Staff@professionaladvantage.com

+61 2 9919 8900 AU

pa.com.au enquiries@pa.com.au

+44 207 268 9800 professionaladvantage.co.uk

info\_uk@professionaladvantage.co.uk

## **About Professional Advantage**

Professional Advantage was established in 1989 in Sydney Australia and has grown rapidly over the years across the globe. We currently have 7 offices that range world-wide, and established a North American presence in 1996, including two branches here in the US (Denver & Fargo).

Professional Advantage is a long-standing global provider of Dynamics 365 and Dynamics GP solutions with over 6000 customers. Our mission is to help companies achieve more with technology.

